

MEDICAL EXCELLENCE: INNOVATION TRANSFER IN SWITZERLAND

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Dr. Daniel Delfosse

Medtech Expert

Session 2

Regulation, Reimbursement & Market Access

🕒 Presentations

Daniel Delfosse is a medical device expert and owner of the company Delfosse Medtech Consulting GmbH. He is a Board Member of several Swiss medtech startups.

Daniel holds a degree in materials engineering from ETH Zurich and earned his doctorate at EPF Lausanne. Following a research stay at the University of British Columbia in Vancouver, he moved into the medical technology industry. For almost two decades, he led the research and development department of a Swiss orthopaedic company, working at the interface between regulation and innovation.

From 2020 to the end of 2025, he served as Vice Director of the Swiss Medtech industry association. In his role as Head of Regulation & Innovation, he represented the interests of the Swiss medical technology industry and ensured that the framework conditions remained competitive – with the aim of maintaining Switzerland's position as a leading hub for the medtech industry. His mantra is 'innovation despite regulation'.